

July 13, 2023

To whom it may concern:

Company name Sansan, Inc.
 Representative Chikahiro Terada,
 Representative Director & CEO
 (Code: 4443 TSE Prime Market)
 Contact Muneyuki Hashimoto,
 Director, Executive Officer, CFO
 Tel +81-3-6758-0033

Notification Regarding Booking of Extraordinary Losses, and Differences Between Consolidated Financial Results and Actual Results for Previous Fiscal Year

Sansan, Inc. (“the Company”) announces today that it has booked the following extraordinary losses in the financial results for the fiscal year ended May 31, 2023 (“FY2022”). In addition, the Company announces the differences between the consolidated financial results for FY2022 and the actual results for the previous fiscal year (“FY2021”), as follows.

1. Details of Extraordinary Losses

With regard to some of the investment securities held by the Company, the Company recorded under extraordinary losses ¥980 million loss on valuation of investment securities due to impairment, because the market price had dropped significantly compared with their acquisition price.

2. Differences Between Consolidated Financial Results for FY2022 and Actual Results for FY2021

	Net sales	Adjusted operating profit	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previous forecasts (a)	25,117 to 25,764	917 to 1,288	—	—	—	—
Actual results for FY2022 (b)	25,510	942	199	122	-141	-1.13
Change (b-a)	393 to -253	24 to -346	—	—	—	—
Change (%)	1.6 to -1.0	2.7 to -26.9	—	—	—	—
Actual results for FY2021 (c)	20,420	730	631	968	857	6.87
Change (b-c)	—	—	-432	-846	-999	—
Change (%)	—	—	-68.5	-87.4	—	—

Note: Adjusted operating profit = operating profit + share-based payment expenses + expenses arising from business combinations (amortization of goodwill and amortization of intangible assets).

Note: As reasonably estimating share-based payment expenses, which may fluctuate greatly depending on the Company's stock price level, and some other non-operating income and expenses are beset with

difficulties, specific forecast figures are disclosed for net sales and adjusted operating profit only.

3. Reasons for Differences

The difference in operating profit was due to factors that newly incurred expenses related to stock options with share price condition granted to the Company's directors and Group employees, whose expenses fluctuate according to the level of the Company's stock price, and expenses relating to trust-type stock options. In addition to the difference at the operating profit stage, the difference in ordinary profit was mainly due to gain on sale of investment securities of ¥979 million recorded as non-operating income in the previous fiscal year. Also, in addition to the difference at the ordinary profit stage, the difference in profit attributable to owners of parent was due to the recording of extraordinary losses, as described in (1.) above.