

Q&A for the 17th Annual General Meeting of Shareholders

August 27, 2024

Sansan, Inc.

We hereby disclose the Q&A from our 17th Annual General Meeting of Shareholders. Please note that this file constitutes only a summary of the Q&A, and the question received from the shareholder is disclosed anonymously.

Q: When do you intend to pay dividends?

A: As the Company recognizes the importance of properly returning profits to shareholders, our basic policy is to provide stable dividends while ensuring a balance with internal reserves. To that end, we have set a medium-term financial policy and will consider repurchasing our own shares in a flexible manner as part of our shareholder returns.

With that being said, at this time we have decided not to pay dividends because our business is in a growth phase, during which we should strengthen our financial structure and make investments for business expansion. We believe our decision will ultimately provide the greatest returns to our shareholders.

Therefore, the specific timing of when we will pay dividends remains undecided.